

Your Profile Debrief

Now we want to look at your DISC profile and what are the key features that are strong suits for you...

What was my highest quadrant:

On Page 5, write down those descriptions that apply to you from the TOP 6 on the list...

Natural Style Pattern:

From the Overview on Page 11, is there a statement that **doesn't** really apply to you?

From Page 11 what's at least one (or more) key statement(s) that you know is **true for you**...

What was my lowest quadrant:

On Page 5, write down those descriptions that apply to you from the BOTTOM 6 on the list...

Additional Insights: Read the bullet points next to the bar chart that matches your highest and lowest quadrants from pages 7-10...



Leadership Challenge

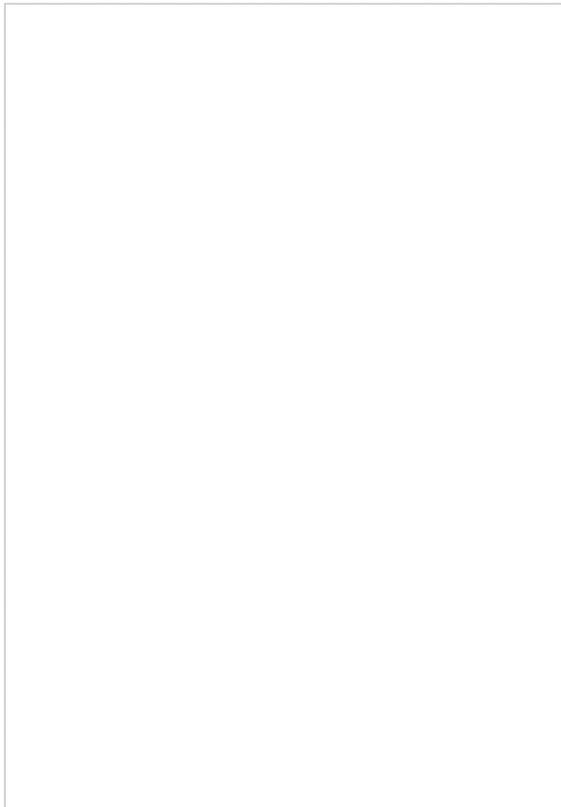
Strength Insights

Have a look at the areas that you're naturally good at...

Strengths

Turn to Page 15...

What are the **1 or 2 statements** that you think describes your strengths best...



How does this help you best when you're working with your Team &/or your Customers...



What activities should you be doing more of, that would play to this strength...



Improvement Insights

The purpose of looking here is to see what effect they would have on both your performance and your motivation if they were addressed.

Areas to Address:

Have a look at Page 17...

What are 1 or 2 of the **statements** written that resonate with you?

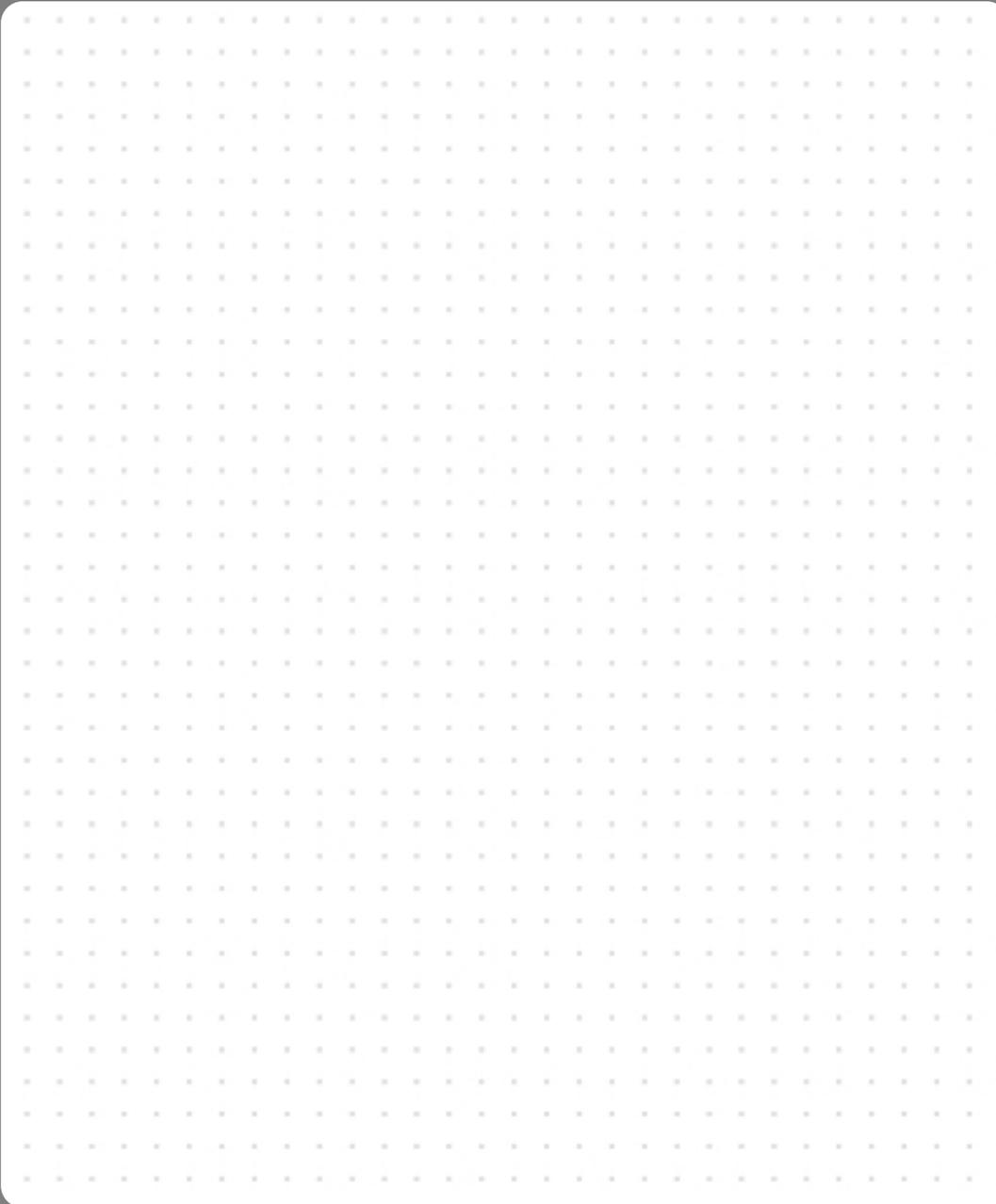


What has been the effect of these in your business and with your current performance?



From Page 14. choose 1-2 ideas that relate to how you can stay more motivated?





Take Outs:

Key Point: